



## **Request for Proposal (RFP):**

### **Partnership Opportunity for Asset Development**

#### **Introduction**

WestCOP invites qualified developers and investment firms to submit a letter of interest for a partnership opportunity aimed at monetizing and transforming two or more of its key assets. This RFP seeks innovative proposals from entities with a strong track record in developing, managing, and enhancing properties for greater financial and community value.

#### **Project Overview**

WestCOP aims to explore creative and sustainable avenues for the development and utilization of its assets to support and expand its mission-driven activities. Potential projects may include, but are not limited to, residential or mixed-use developments, community facilities, or other ventures that align with WestCOP's objectives and values.

WestCOP is listing properties or affiliates at the following locations:

95 Lincoln Ave.  
New Rochelle, NY 10801

105 Wildey Street  
Tarrytown, NY 10591

142 Main Street  
Tuckahoe, NY 10707

137 Union Avenue  
Peekskill, NY 10566

#### **Partnership Scope**

**The selected partner(s) will work collaboratively with WestCOP to:**

- Conduct feasibility studies and/or market analyses to identify optimal uses for the specified assets.
- Develop and implement a comprehensive plan for the monetization and transformation of the assets.
- Manage the development process from planning and zoning approvals to construction and operation, ensuring alignment with WestCOP's goals and community needs.
- Explore funding and financing options to support the development, including grants, tax credits, and private investments.

## **Submission Requirements**

**Interested parties are requested to submit a letter of interest that includes the following information:**

- Company profile, including experience in similar projects and financial stability.
- Overview of the proposed approach and vision for the partnership and asset development.
- Examples of previous successful partnerships and developed projects, with emphasis on community impact and financial outcomes.
- Initial concepts or ideas for the monetization and transformation of WestCOP's assets.
- Contact information for further communication.

## **Evaluation Criteria**

**Proposals will be evaluated based on the following criteria:**

- Experience and track record in asset development and management.
- Innovative and sustainable approach to asset utilization.
- Alignment with WestCOP's mission and community impact objectives.
- Financial viability and potential for successful partnership.
- Quality and clarity of the submission.

## **Submission Deadline and Contact Information**

**Letters of interest must be submitted by Tuesday March 12, 2024 @5pm EST, electronically to [msosa@westcop.org](mailto:msosa@westcop.org) or via mail to:**

WESTCOP  
2 Westchester Plaza Suite 137  
Elmsford, NY 10523  
Attention: Maria Sosa

For questions or further information, please contact Maria Sosa via email at [msosa@westcop.org](mailto:msosa@westcop.org)

WestCOP looks forward to receiving your proposals and exploring the potential for a fruitful partnership that benefits our community and advances our mission.